CfAS SUPPLIER POOL

Corporate finance-Automotive Suppliers®

....more than only a valuation....

All future business models of the enterprises can be measured against the future solvency and the probability of default.

The analysis and valuation of the insolvency risk of the suppliers are a constituent in the risk management of every enterprise so besides the already usual reliability and quality valuation.

The optimized representation of the economic situation of the enterprise opposite third parties becomes the competitive advantage.

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DUTIES – AIMS – BENEFIT

All enterprises can prospectively be pit against the solvency, which is expressed by a failure probability. So the analysis and rating of the insolvency risk of the suppliers is a brick in the risk management of every enterprise. The optimized rating of the economic situation of the suppliers towards a third party becomes the competitive advantage apart from the already usual reliability and quality valuations.

With their creditworthiness middle-class automotive suppliers do not only score with banks and investors: A good solvency expressed by an internal rating is meanwhile a competitive advantage in contending for orders and cooperation partners.

The Höher Consulting GmbH® offers with the business area Corporate Finance - automotives Suppliers (CfAS)® the admission in the CfAS-Supplier Pool to suppliers of all industries. A company-related solvency valuation decides on the admission to the pool.

Advantages of the pool are apart from a high degree of creditworthiness towards a third party, an optimization of company-related solvency valuation, the use of pool internal finance schemes at special terms as well as additional procurement by inquiring orderer.

The task and the aim of the supplier pool is the relief in searching for solvent, long term working order and cooperation partners. Suppliers database belonging to CfAS allows a supplier research at domestic market and abroad.

The valuation model Credit-Risk-Tracker of Standard & Poor´s Risk Solutions is an essential brick in the valuation of the suppliers for the pool admission. On the basis of comprehensive databases and high-quality risk models there is the valid solvency declaration for every examining enterprise concerning in the pool admission.
This new approach at the market takes up ultimately a customer need:
Potential business partners, investors and credit grantors demand increasingly latest, checkable data because their insolvency-risk management is based on them.

The results of the standardized valuation in the pool correspond to these demands of the insolvency risk management systems.
Advantages of the CfAS®-Supplier Pool:

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Advantages CfAS®-SUPPLIER POOL

- optimized representation of the economic situation of pool enterprises (balance sheets optimization) opposite third parties
- current credit standing analyses (future failure probability) of this one application putting enterprise and/or his suppliers, customers (Enclosure data sheet)
- global pool orientation
- admission to the pool already at BB (S&P) with Letter of Confirmation for third parties
- possibility for the options method at not reaching of the specification
- own pool financing programs to special conditions and without position for safeties - *Finance-Pooling „Werkzeuge"®* ForEnt Innovationsfinanzierung®
- additional order generation by inquiries from third parties or by pool enterprise
- very good price-/ performance relationship by standardized processes
- admission procedure free of charge for the admission to the pool

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Performance Specification
Data sheet for the Supplier-Risk-Management with Standard & Poor's(S&P) valuation for customer

Agreement upon registration check-up CfAS-Supplier Pool -

Determination of the 1 annual probability of default (PD-valuation) by the valuation model CRT Standard & Poor´s Risk Solution
(A technical documentation incl. Gini-Factor separately callable)

Base: Current annual accounts and sub-year values (documents come directly from the supplier, branch orientated, no database losses of time)

- Current and up to date statements concerning the probability of default after an immediate valuation as well as up to date providing of the results by assigned house analysts for the respective costumer
- Sub-year Monitoring of selected suppliers after costumer wish(for example at Single Sourcing/Double Sourcing - Risks)
- Valuation results are automated (conversion) presentable
- Valuation also for now possible for SME-Supplier to S&P
- Simple method, low single administration effort at the costumer(supplier in question must be selected and informed merely)
- Advantages also for the supplier (using of the pool performances automatically possible)
- Integration of the options method to the improvement in the credit standing valuation of the suppliers
- Free of charge oft the costumer

The permanent results of the supplier valuation can be adjusted as stand-alone solution with the customer in the context of his Supplier-Risk-Management system or as addition solution with the customer to already existing, automated credit standing valuation systems.